

Press Release

Omnes invests in the Belgian consultancy firm, Intys, and signs Omnes Croissance 4 fund's first international deal

Paris – 18 July 2019 – Omnes has acquired a minority stake in the Belgian consulting firm Intys, alongside management.

Based in Brussels, Intys is one of the leading consulting firms in Belgium. As a multi-specialist player, Intys has a recognized expertise in the healthcare, energy, industrials and financial services sectors. Its 80 clients include leading companies and institutions active in Belgium and France.

Founded in 2007 by Michel Van Hemele and Philippe Metz, Intys has been historically developing through organic growth, and in recent years carried out several strategic acquisitions: Clear2Pay Services (2016), AGIR (2016), Vadis Technologies (2017), AES (2017) and Aksiom (2018). Intys operates today through three business lines: operational consulting, cutting-edge industries and digital transformation.

The firm will generate a turnover of 36 million euros in 2019 with 400 employees across three countries (Belgium, France, Luxembourg).

This transaction will allow Intys to achieve a new step in its development, especially through an international build-up strategy in order to become a leading European player. Several companies have already been identified in the Netherlands and Germany.

Michel Van Hemele, Chairman and Founder of Intys: *“Omnes’ support will enable us to accelerate our build-up strategy in France, Germany and the Netherlands.”*

Philippe Metz, CEO and Founder of Intys: *“Intys’ historical management consulting offer for CFOs and COOs has evolved and today integrates a digital dimension. Tomorrow, thanks to Omnes, we will be able to transform our group into a European growth platform for consulting companies that share our values and ambitions.”*

Stéphane Roussilhe, Partner, head of mid cap activity at Omnes: *“We are delighted to be supporting Intys’ growth strategy, which is based on an experienced and high-quality management team. Its management has demonstrated its ability to successfully carry out several acquisitions. Intys is a key player in the Belgian consulting market, with the ambition of becoming a European leader.”*

This transaction is Omnes Croissance 4 fund's 10th investment and the first to be carried out outside France.



Participants

Omnes, Mid Cap Buyout & Growth

Stéphane Roussilhe, Partner
Jess Wizman, Principal
Céleste Lauriot dit Prévost, Associate

Advisory

Buyside legal advisor: Hoche Avocats (Grine Lahreche, Sophie Millet, Tassadit Cherifi), Liedekerke (Damien Conem, Davy Vandebussche, Constance Dumortier)
Buyside financial advisor: Eight Advisory (Philippe Fimmers, David Leurs, An Van Landeghem)

Sellside M&A advisor: Bryan, Garnier & Co (Thibaut De Smedt, Philippe Patricot, Marc-Antoine Janny)
Sellside legal advisor: Thalès (Alexis Wochenmarkt)
Sellside financial advisor: KPMG (Jorn De Neve, Stijn Potargent)

About Omnes

Omnes is a leading Paris-based European investor in private equity and infrastructure. With €3.6 billion of assets under management, Omnes provides SMEs with the capital needed to finance growth. The firm has dedicated investment teams across three key areas: Venture Capital, Buyout & Growth Capital and Infrastructure. Omnes is owned by its employees. Omnes is committed to ESG issues and has set up the Omnes Foundation in aid of children's charities. It is also a signatory to the United Nations Principles for Responsible Investment (PRI). www.omnescapital.com

Press contacts

Omnes: Gaëlle de Montoussé, gaelle.demontousse@omnescapital.com – +33 1 80 48 79 16
Brackendale Consulting: Fay Margo, fay@brackendaleconsulting.com – +44 7962 1115 825