

Paris, 4 August 2016

## Press Release

### **Omnes Capital sells its stake in SVP Group to MML Capital**

Omnes Capital is selling its majority stake in SVP Group to MML Capital. Omnes acquired its holding in the Group in 2011. The transaction has the significant involvement of SVP's management team: Olivier Lenormand, its CEO, François Laubier and Bertrand Degruson, whose holdings will be increased.

The SVP Group enables decision makers to leverage their ability to act on behalf of their company or organisation, and to adapt to the new situations they face in meeting their responsibilities.

Through the companies it owns, the SVP Group offers professional services in three areas:

- information and decision-support services with SVP and BusinessFil;
- payroll and HR IT solutions with e-Paye;
- professional development and training with Agif, Fym Conseil, Synesis and Novaconcept in Canada.

Based in Saint-Ouen (93), the SVP Group supports more than 30,000 decision-makers in 10,000 client companies and organisations. The SVP Group had 2015 revenue of €65 million and employed 600 staff.

In five years working together with Omnes the SVP Group has seen continuous growth in revenue, which grew by 32% between 2011 and 2016. Most notably, the Group made three major acquisitions in France and Canada. In 2012, the Group acquired Fym Conseil, enabling it to expand its continuous professional development offering. In 2015 and 2016, it bought Synesis and Novaconcept, two companies based in Canada, in order to expand in the North American market.

Olivier Lenormand, Chairman and Chief Executive Officer of the SVP Group noted: *"In Omnes we found a high quality partner to support our growth. The Omnes team perfectly understood our business whilst supporting our strategy. In addition to its advice, Omnes gave us an opening into its own network, its clients and the companies in its portfolio."*

Benjamin Arm, Managing Director at Omnes Capital added: *"This disposal is the sixth to be made by the mid-cap CACI 3 fund (launched in 2008) which now has only two lines left in its portfolio. This has allowed the team to concentrate on deploying its 4th generation fund, Omnes Croissance 4, which is already 25% invested."*

Following this transaction, the CACI 3 fund returned €208 million to its subscribers for a €126 million investment (a DPI of 1.4 on the original investment).



### **Participants:**

**Vendor shareholder** OMNES CAPITAL, Benjamin Arm, Managing Partner, Development Capital & Mid Cap Transmission

**Purchaser** MML CAPITAL PARTNERS, Henry-Louis Mérieux, Louis de Montille, Brice Dulong

**Purchaser's Solicitor Corporate & Tax Structure** LATOURNERIE WOLFROM AVOCATS, Christian Wolfrom, Anne-Cécile Deville, Justine Conrard

**Purchaser's Solicitor Competition** LATOURNERIE WOLFROM AVOCATS, Pauline de Lanzac

**Purchaser's Legal and Tax due diligence** LATOURNERIE WOLFROM AVOCATS, Christian Wolfrom, Etienne Guillou, Sarah-Jane Mirou, Marie-Hélène Tonnellier, Chantal Cordier-Vasseur

**Purchaser's Financial due diligence** GRANT THORNTON TAS, Thierry Dartus, Mathieu André, Vincent Rodriguez

**Purchaser's Strategic Advisor** ACCURACY, Xavier Chevreux, Matthias Houllier, Thomas Delage, GRANT THORNTON TAS, Thierry Dartus, Sébastien Marin, Laurent Prost

**Vendor's Investment Bank / M&A Consultancy** UBS M&A MID-CAP (EX UBS CORPORATE ADVISORY GROUP), Fabrice Scheer, Nicolas Senlis, Philippe Cornu-Thenard

**Vendor's Solicitor Corporate & Tax Structure** PAUL HASTINGS, Olivier Deren, Charlotte Dupont

**Vendor's Legal and Tax due diligence** PAUL HASTINGS, Olivier Deren, Charlotte Dupont

**Vendor's Financial Due Diligence** ACCURACY, Nicolas Barsalou, Vanessa Delaage

**Debt** BNP PARIBAS (FINANCEMENT), Virginie Gasnier, Audrey TARRIERE, Valérie Servage, CREDIT AGRICOLE ILE DE FRANCE (CADIF), Paulo Mendes Martinho, Nancy Lefebvre, Nicolas Nevo, BANQUE PALATINE, Eric Lozé, Antoine Gobert

**Debt Solicitor** HOGAN LOVELLS, Sabine Bironneau-Loy, Isabelle Rivallin

### **About Omnes Capital**

Omnes Capital is a major player in private equity and infrastructure. With €2.1 billion in assets under management, Omnes capital provides companies with the capital needed to finance their growth and with key expertise in a number of areas: Buyout & Growth Capital, Private Debt, Venture Capital, Renewable Energy, Co-Investment, Secondary Funds of Funds. Omnes Capital was a subsidiary of Crédit Agricole until March 2012. The firm is now owned by its employees.

Omnes Capital is a signatory to the United Nations Principles for Responsible Investment (PRI). Further information: [www.omnescapital.com](http://www.omnescapital.com)

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