



Paris, 3 October 2016

Press release

Omnes Capital sells its stake in the Pommier Group and liquidates its CACI 2 midcap fund with an IRR of 15%

Omnes Capital is selling its stake in the Pommier Group as part of a management buyout (MBO) led by the management team headed by Jean-Patrick Sauvy, supported by a consortium of investors comprising BPI, NCI, and BNP Paribas Développement.

Based in Saint-Ouen-l'Aumône and founded in 1945, the Pommier Group is one of Europe's leading names in industrial vehicle accessories and equipment. Omnes Capital acquired a stake in the company in 2007.

The Group has three main divisions: POMMIER TRUCK ACCESSORIES (accessories), POMMIER OEM SOLUTIONS, (design and production) and POMMIER DOCK EQUIPMENT (dock security and protection). It has four sites in France, in Saint-Ouen-l'Aumône (Val-d'Oise), Dives-sur-Mer (Calvados), Neufmanil (Ardennes) and Izéron (Isère), and four subsidiaries in Europe (United Kingdom, Italy, Spain and Poland).

The Group has expanded by means of successive acquisitions of companies in order to provide added value in the use of industrial vehicles and offer comfort, security and productivity on use of its products. The brand is recognised for the quality and reliability of its products, supported by significant R&D investment that has allowed it to submit over 70 patent applications.

The Pommier Group has 12,000 clients, over 7,000 products and 300 employees. In 2015, it generated sales of around €70 million, 50% of which came from exports.

Jean-Patrick Sauvy, Chairman of the Pommier Group, comments: *"The aim of the deal with Omnes Capital in 2007 was to enable the company to restructure and clarify its business activities, while also helping the management team to work towards a further deal allowing them to protect Pommier's values."*

Eric Rey, Partner at Omnes Capital, states: *"The Pommier Group is one of the great French mid-sized companies that is symbolic in terms of its historic expertise. We are very proud to have worked with Jean-Patrick Sauvy and his team. This deal marks the accomplishment of their work."*

Benjamin Arm, Managing Director at Omnes Capital, adds: *"This is the final disposal for our CACI 2 midcap fund (created in 2005), which is now fully divested after just 11 years. This is a very short period compared with the majority of funds on the market. And with an IRR of 15%, CACI 2 is one of the best French funds of its vintage."*



Parties involved

Seller

Omnes Capital: Eric Rey, Partner, Omnes Capital

Advisors

Seller's advisors:

Goetzpartners: Guillaume Piette - Julien Pascal - Jeanne Delahaye

Paul Hastings: Olivier Deren - Charlotte Dupont

Oderis: Julien Passerat - Aurelien Vion

Management's advisors:

Scotto & Associés: Nicolas Ménard-Durand et Tessa Parodi de Schonen

Financière Ponthieu: Alexandre Azan

About Omnes Capital

Omnes Capital is a major player in private equity and infrastructure. With €2.1 billion in assets under management, Omnes capital provides companies with the capital needed to finance their growth and with key expertise in a number of areas: Buyout & Growth Capital, Private Debt, Venture Capital, Renewable Energy, Co-Investment, Secondary Funds of Funds. Omnes Capital was a subsidiary of Crédit Agricole until March 2012. The firm is now owned by its employees.

Omnes Capital is a signatory to the United Nations Principles for Responsible Investment (PRI). Further information: www.omnescapital.com

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Press contacts

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