



Paris, 21 November 2016

Press release

Omnes Capital sells its stake in Nomios to network and security integrator Infradata Group, owned by Waterland Private Equity

Omnes Capital is selling its stake in Nomios to Infradata Group, a network and security integrator in the Benelux region owned by Waterland Private Equity. The deal involves founding director Sébastien Kher, the company's managers and the funds managed by Odysée Venture. Omnes acquired a stake in Nomios in January 2013.

Founded in 2004, Nomios is an IT services company specialising in IT security and business network performance optimisation. The company offers a comprehensive range of services combining integration and maintenance of IT solutions and audit and consulting services.

The company has developed considerably over the last three years, achieving double-digit growth in sales and profitability. Nomios has enlarged its customer base to establish itself as a key player in the IT security market. Based in Boulogne Billancourt, Nomios has regional offices in Sophia Antipolis, Lyon, Toulouse and Lille.

In 2015, the company generated sales of €31 million. It has 71 employees, 75% of whom are engineers, and over 300 active clients in the banking, insurance, services, internet, manufacturing, media and public sectors, among others.

Sébastien Kher, founding chairman of Nomios, comments: *"Nomios is continuing to gain market share in a fast-growing sector. Our financial shareholders have supported us in our ambitious business strategy. With the arrival of a well-known industry name, Nomios is entering the next stage of its development. In addition to its national coverage of France, Nomios is now also creating a pan-European presence."*

Laurent Espic, Partner at Omnes Capital, comments: *"We are proud to have worked with Nomios, which has achieved exemplary growth since it was created. Driven by a dynamic market, the company can rely on an involved management team and experienced sales and technical staff."*

Benjamin Arm, Managing Partner at Omnes Capital, states: *"This disposal will enable Omnes to generate a multiple of 5x. It will be finalised in a few weeks following the sale of SIMP, which also generated an excellent multiple of 4.7x."*

After the sale, the LCL Expansion and Omnes Expansion investment vehicles (2007) will have returned to investors a DPI (Distributions / Paid in capital) of 1.1x. Each vehicle still has another nine investments in its portfolio.



Parties involved

Seller

Omnes Capital:
Laurent Espic, Partner, Small Cap Buyout & Growth Capital
Antoine Joris, Associate, Small Cap Buyout & Growth Capital

Co-investors:
Odyssee Venture: Sebastien SASSOLAS; Julien ANDRIEUX

Seller's advisors:
Rothschild Transaction R: Anthony Benichou
DTMV & Associés (Duclos, Thorne, Mollet-Viéville & Associés): Arnaud Vanbremeersch; Jean-Baptiste BARSJ
Lennox Avocats: Anne-Sophie Riaud

More information about Nomios: www.nomios.fr

About Omnes Capital

Omnes Capital is a major player in private equity and infrastructure. With €2.1 billion in assets under management, Omnes capital provides companies with the capital needed to finance their growth and with key expertise in a number of areas: Buyout & Growth Capital, Private Debt, Venture Capital, Infrastructure, Co-Investment, Secondary Funds of Funds. Omnes Capital was a subsidiary of Crédit Agricole until March 2012. The firm is now owned by its employees.

Omnes Capital is a signatory to the United Nations Principles for Responsible Investment (PRI). Further information: www.omnescapital.com

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