

Press Release

Omnes sells Eyssautier Group to insurance broker Verlingue

Paris, 19th September 2019 - Omnes has arranged the affiliation of Eyssautier Group with Verlingue, a Quimper-based insurance broker. Omnes became shareholder in Eyssautier Group in 2013, after structuring a LMBO transaction (spin-off from the Gras Savoye group) bringing company management - Socadif, Sofipaca, and the Eyssautier family – into the capital.

All shareholders and Eyssautier Group management are selling their shares to Verlingue. Mathieu Berrurier, manager for over three years, will continue to run the business.

Founded in 1935, and under the leadership of the Eyssautier family for three generations, the Eyssautier Group is a specialist insurance broker for risk, and marine and transport insurance. The Group carries out 70% of its business internationally and enjoys direct access to the world's leading insurance market (Broker at Lloyd's since 2005). The Eyssautier Group (€9 million turnover in 2019) has 50 employees with offices in Paris, Marseille and London.

An insurance broker specializing in the protection of companies (business risks and complementary social protection), Verlingue has 1,100 employees and 23 offices in France, the UK and Switzerland.

During the six years of its partnership with Omnes, the Group has gone through a turbulent market (insurance industry was sharply down between 2014 and 2016, and the passing in 2016 of Paul-Eric Eyssautier, its previous manager). The Group is now experiencing a new phase of growth, with a commercial dynamic driven by the strengthening of its client portfolio.

Laurent Espic, Partner, Omnes: *"Eyssautier Group enjoys an excellent reputation and previously recognized expertise. The Group is beginning a new stage in its development with the arrival of Verlingue. It now has all the ingredients to consolidate growth with a leading player that shares common values."*

Mathieu Berrurier, Chairman of Eyssautier Group: *"We are proud of the progress made with Omnes, which has been with us for six years. Verlingue is a great opportunity for Eyssautier, its clients and its teams who will benefit from the might of a large broker and a family shareholding we are attached to. "*

Participants

Omnes Capital : Laurent Espic – Partner
François Lory
Socadif : Thierry Antonini
Sofipaca : Paul Tabourin

Sellside advisory

Financial due diligence : Advance Capital (Pascal Ripaux, Louis-Michel Diaz)
Legal: Villechenon (Gilles Roux, Martin Kyuchukov-Roglev, Gaspard Le Pomellec, Quentin Allibert)
M&A: Axys Finance (Didier Izabel, Sandrine Chouard)

About Omnes

Omnes is a leading Paris-based European investor in private equity and infrastructure. With €3.6 billion of assets under management, Omnes provides SMEs with the capital needed to finance growth. The firm has dedicated investment teams across three key areas: Venture Capital, Buyout & Growth Capital and Infrastructure. Omnes is owned by its employees. Omnes is committed to ESG issues and has set up the Omnes Foundation in aid of children's charities. It is also a signatory to the United Nations Principles for Responsible Investment (PRI).
www.omnescapital.com



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