

BUYOUT & GROWTH CAPITAL

OMNES WEALTH MANAGEMENT EVENING

On 20 December 2017, Omnes is organising at Studio Harcourt in Paris, a prestige evening event focused on wealth management, in the presence of sailor and adventurer Yvan Bourgnon.

KEY FEATURES

SMALL CAP

45

DEALS IN 14 YEARS

INVESTMENT



INCA / CONSTRUCTION OF INDIVIDUAL HOUSES

July 2017 - Omnes, with the support of GSO Capital and Bpifrance, managed the spin-off of the Nouvelle Aquitaine regional brands of the Geoxia Group held by LBO France (Maisons Clairlande, Les Demeures de la Côte d'Argent, Rouquié Constructions) through a primary LBO. Omnes acquired a majority stake in the takeover holding company InCa ("*Innovation Construction pour l'Avenir*") bringing together the three brands, along with the management - Rémi Fromaget, CEO, and Lionel Husson, Managing Director. InCa is a regional leader in the construction of individual houses in isolated areas. The Group has a broad client base ranging from first-time buyers to high-end clients. With over 500 houses sold, the Group posted revenue of over €37 million in 2016. The aim of this deal is to boost the Group's growth on three fronts:

organic growth sources, with the opening of new branches in Aquitaine; an active and selective policy on acquisitions; and a strengthened sales system, notably through the development of innovative digital solutions.

"The benefits of our partnership with Omnes soon became evident due to its perfect understanding of a still-fragmented sector and its expertise in sectoral consolidation through successive acquisitions. We are now in a strong position to carry out our ambitious growth project."

Rémi Fromaget,
CEO of InCa Group

Funds: LCL Expansion 2,
LCL PME Expansion 2
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PORTFOLIO NEWS



APF (PLATINIUM POOL) / POOL EQUIPMENT

July 2017 - The Platinum Pool Group (APF) is a leading supplier of pool equipment and facilities for professionals. Through its product positioning and the quality of its production and services, the Group is outperforming the market, with revenue of €41.6 million in 2016. On that basis, Omnes organised the bank refinancing of the Group's senior and bond debt, implemented in 2014. The partial disposal has already generated a net IRR of 16% and reinforced the accretion

of the management in the company's capital. Omnes first acquired a stake in the Group as part of an MBO in 2014.

Funds: LCL Expansion 2, LCL PME Expansion 2
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16%

NET IRR GENERATED FROM
 THE PARTIAL DISPOSAL OF APF

ARYES / COMPANY SERVICES

July 2017 - Aryes is a holding company that acquires shares in industrial and commercial companies working in company services and office space equipment and layout. A new LBO debt was introduced for the Aryes Group with a view to making a capital reduction and an exceptional dividend payment. The transaction enabled the partial divestment of the LCL PME Expansion 2 and LCL Expansion 2 funds. Omnes invested in the Aryes Group in 2014 via the share capital reorganisation of ABCIA and Phoenix that united their business activities. Aryes reported revenue of €290 million in 2016.

Funds: LCL Expansion 2, LCL PME Expansion 2
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