

## MID CAP

### TEAM

**Ludovic Valentin-Pereira** has been appointed Principal in the Mid Cap Buyout and Growth Capital Team, reporting to Éric Rey, Managing Partner.

### KEY FEATURES

### INVESTMENT

#### ANI / AEROSPACE

**September 2017** – Omnes invested in the ANI (Aero Negoce International) Group through an owner buyout (OBO) transaction. Omnes acquired a minority holding by investing €11.7 million. Omnes assisted with the transmission of the company's capital from Founder-Chairman Claude Patin to his daughter-in-law Nathalie Bianchini and her husband Patrick Bianchini, the current CEO. Based in Béziers in the south of France and founded in 1993, the ANI Group distributes fastenings for the aerospace sector. The ANI Group has a workforce of 25 people, in France and the United States. The key objective is to enable the company to expand its product



range, develop sales activity on the American continent and identify external growth opportunities.

FPCI: Omnes Croissance 4  
Eric Rey, +33 (0)1 80 48 79 41  
Etienne Chemel, +33 (0)1 80 48 79 43

## PRIVATE DEBT

over **15**  
YEARS' EXPERTISE

**36**  
INVESTMENTS  
AND 32 EXITS

**12%**  
GROSS IRR ON 32 EXITS

### EXITS

#### FONDIS BIORITECH / MEASUREMENT INSTRUMENTS

**July 2017** – Omnes and Eurazeo PME sold their holding in Fondis Bioritech to InnovaFonds, accompanied by BNP Paribas Développement and Entrepreneur Venture. Fondis Bioritech distributes portable measurement instruments in the construction, manufacturing and laboratory sectors. Having worked with Fondis since 2008, when it provided support in the secondary LBO, Omnes first acquired a stake in the company in 2011. With strong presence in the real estate market, the company has successfully upgraded its business model to return to growth.

FPCI: Mezzanis 2  
Camille Delibes, +33 (0)1 80 48 78 95  
Avi Corcos, +33 (0)1 80 48 78 28

#### TIAMA / INSPECTION MACHINES

**June 2017** – Omnes sold its holding in Tiama to Caravelle with a 1.6x multiple. Omnes has supported the company, the world leader in the production of inspection machines for container glass, since 2008. The slowdown in growth in the 2010s led Tiama to alter its capital structure, with Omnes acquiring a holding in the company in 2015 alongside EQT, Kartesia and LGT European Capital. The Group has since strengthened its world leadership by reducing the cyclical aspect of its business and expanding in North America and Asia.

FPCI: Mezzanis 2  
Camille Delibes, +33 (0)1 80 48 78 95  
Avi Corcos, +33 (0)1 80 48 78 28