

# VENTURE CAPITAL

## 2017 WEALTH TAX CAMPAIGN

**FCPI Capital Invest PME 2017** (a French mutual fund investing in innovative companies) will give individual investors the chance to enjoy the reductions in wealth and income tax liabilities as set out in the TEPA law while tapping into the growth potential of SMEs in France and Europe.

## INNOVATION EVENING

The annual evening dedicated to innovation, organised by LCL Banque Privée and Omnes Capital, was held on 27 April in Orléans, in the presence of Séverine Grégoire (Mes Docteurs), Sarah Azan (Babbler) and Alix de Sagazan (AB Tasty), three CEOs of start-ups backed by Omnes. The event included a start-up pitch competition followed by a panel discussion. The debates focused on digital innovation, giving a voice to women start-up founders, and were broadcast live via web conference on the LCL Banque Privée website. The evening was attended by some 100 people and has become over the years a key event.

KEY FEATURES

### INVESTMENTS



#### **BANKIN' / MOBILE APP**

**January 2017** - Bankin', a French start-up and publisher of a mobile app for optimised bank account management, carried out a €8.4 million financing round led by Omnes Capital, alongside CommerzVentures, Generation NewTech and business angels. Founded in 2011, Bankin' brings users a new, simple, transparent and efficient way to manage their money. Users check their accounts via a unique and smart interface that improves clarity through graphic analyses and enhances management through regular notifications, alerts and account summaries. The financing round will enable the firm to speed up R&D so as to boost the functionalities of its app. The start-up is recording two million downloads and over 300 million transactions a month. It has formed partnerships with 350 banking institutions in Europe. It is available in four countries, including France.

FCPI: CI PME 2014, CI PME 2015  
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#### **360IMPRIMIR / ONLINE MARKETING**

**April 2017** - With 360imprimir, Omnes Capital made its first investment in a Portuguese start-up together with the Portuguese investment firm Pathena. The aim of the financing round, which raised €4 million, is to finance the international development of the start-up and extend its product range. Founded in Lisbon in 2013, 360imprimir proposes physical and digital marketing products with a high degree of customisation (leaflets, cards, large format media, etc.) on its online sales platform. The start-up stands apart through its highly developed culture of subcontracting - from production through to customer service - which has facilitated the roll-out of its model on a large scale. 360imprimir operates in Portugal, Spain, Brazil and Mexico.

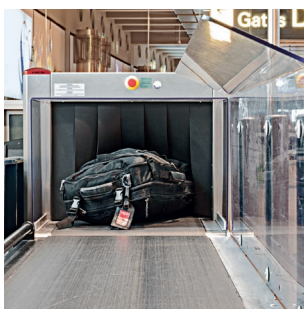
FCPI: CI PME 2014, CI PME 2015  
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## INVESTMENTS

### OCTIMET / BIOPHARMACEUTICALS

**January 2017** - Omnes Capital invested alongside the Belgian and Luxembourg funds V-Bio, Fund+ and DROIA Oncology Ventures in the €11.3 million Series A investment round of Octimet Oncology N.V., a Belgian-based spin-off of the Johnson & Johnson pharma lab. The fundraising will allow the company to move ahead with the clinical development of its leading product, OMO-1, a selective inhibitor of MET, a tyrosine kinase membrane receptor used in cancer treatment for a number of solid tumours.

FCPI: CI PME 2014, CI PME 2015  
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### MULTIX / SPECTROMETRY IMAGING

**March 2017** - MultiX, a leading firm in X-ray spectrometry imaging for the detection of explosives in airports, raised €3.5 million with Omnes Capital and its long-standing investors. The Isère-

based company founded in 2010 has developed a unique technology stemming from research by CEA Leti, an electronics and IT research institute, and Thales. MultiX's detection system strengthens the effectiveness of luggage inspections, limits operational costs for airports, and improves the comfort of passengers, who can now keep liquids in their hand luggage. MultiX initiated the fundraising with a view to launching production at its site in Moirans in south-east France and pursue its international development, particularly in the United States.

FCPI: CI PME 2014, CI PME 2015  
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## EXITS

### DENYALL / SOFTWARE & SECURITY

**January 2017** - Omnes Capital sold its share in DenyAll to the cybersecurity specialist Rohde & Schwarz Cybersecurity. A shareholder of the company alongside Truffle Capital for a number of years, Omnes Capital played an active part in the consolidation strategy with the acquisitions of VulnIT in 2012 and BeeWare in 2014. The strategy shored up the positions of the French leader in next-generation application security, particularly relative to its US rivals. The company has

extended business operations to over 30 countries. The Paris-based company Denyall is a French software publisher with 15 years' experience in securing and accelerating web services and applications. Omnes Capital obtained a 2x multiple in the transaction.

FCPI: CA Innovation 10, CA Investissement 2, CI PME 2009, CA PME Innovation 2009, CI PME 2010, LCL innovation 2009  
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### TRONICS / HARDWARE

**December 2016** - Tronics Microsystems was the target of a successful friendly takeover bid by TDK EPCOS in 2016. Founded in 1997, Tronics is a recognised tech leader in high-value-added nano- and micro-systems. With a keen focus on product innovation, Tronics is equipped with technological platforms protected by a portfolio of 25 patent families resulting from 15 years of R&D and over €15 million in aggregate industrial investments. TDK is one of the world's largest electronics firms based in Tokyo. Omnes Capital acquired a shareholding in Tronics in 2001 and achieved a multiple of 1.4x following the transaction.

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